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### I. INTRODUCTION

This renewed motion for a preliminary injunction is the first opportunity for Intervenor Owner-Operator Independent Drivers Association, Inc. (OOIDA) to ask the Court for temporary relief from AB-5 for its owner-operator independent contractor truck driver and motor carrier members. Intervenor's motion is focused on OOIDA's claim under the dormant Commerce Clause to the United States Constitution. Intervenor asks the court to enjoin the Defendants from enforcing AB-5 against motor carriers whose drivers operate in California (making AB-5 applicable to them), and who operate in interstate commerce (making the Commerce Clause applicable). In the alternative, Intervenor asks the court to enjoin the Defendants from enforcing AB-5 as to motor carriers whose owner-operators are based outside the state and who perform less than 50% of their work within California.

The declarations submitted with this memorandum – from OOIDA President Todd Spencer and three OOIDA members who are owner-operator independent contractor truckers – reinforce the Court's unchallenged findings in its previous order granting a preliminary injunction that AB-5 will cause irreparable harm to motor carriers and drivers that outweighs the State's interest in the application of AB-5, instead of the back-up *Borello* standard. For motor carriers that contract with owner-operators based outside of the state who operate less than 50% of their time in California, the State's interest in enforcing AB-5 is even less compelling.

Following the spreading of the mandate after a nearly two-year appeal of the Court's grant of the preliminary injunction motion by the California Trucking Association, the parties participated in a hearing before the Court on August 29, 2022. At the hearing the original parties presented to the court a briefing schedule for the Plaintiff California Trucking Association and several individuals to renew their motion for a preliminary injunction. On August 30, 2022, the court entered an

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order accepting that schedule and staying all other pending trial deadlines. ECF No. 144.

On September 22, 2022, this Court granted the motion of the Owner-Operator Independent Drivers Association to intervene in this matter. ECF No. 147.

#### II. FACTUAL BACKGROUND

Movant, Intervenor Owner-Operator Independent Drivers Association ("OOIDA"), is a not-for-profit trade association representing the interests of independent owner-operators, small-business motor carriers, and professional drivers. *See* Second<sup>1</sup> Declaration of Todd Spencer, submitted in Support of Motion for Preliminary Injunction (Second Spencer Dec.), at ¶ 6. OOIDA was founded in 1973, and today has more than 150,000 members based in all fifty states and Canada. *Id.* at ¶ 7. OOIDA members collectively own and operate more than 200,000 individual heavy-duty trucks. *Id.* at ¶ 9. OOIDA's membership consists of both independent owner-operator truck drivers and small business motor carriers. *Id.* at ¶ 11. OOIDA's independent owner-operator truck driver members who spend at least some time operating in California are the parties who face the threat of AB-5 enforcement unless they change their business model. This includes OOIDA members as exemplified by its declarants Mr. Stacy R. Williams, Mr. Marc McElroy, and Mr. Albert Hemerson.

The owner-operator business model is critical to the health and continuity of the trucking industry. Indeed, independent owner-operators have been a consistent and essential component of interstate commerce and the motor carrier industry for decades. *See* Declaration of Todd Spencer in Support of Motion to Intervene (First Spencer Dec.) [ECF 122-3] at ¶¶ 13, 17.

<sup>&</sup>lt;sup>1</sup> OOIDA also cites to evidence previously submitted by Mr. Spencer in support of its motion to intervene, *i.e.*, his first declaration. [ECF 122-3.]

years of experience, to start his own small-business trucking company as an independent owner-operator. *Id.* at ¶ 14. Once the driver makes the decision to venture into his own business, his next step is to acquire his own truck and sometimes other equipment, which can cost hundreds of thousands of dollars and which the owner-operator has the responsibility to maintain in accordance with industry requirements. *Id.* at ¶¶ 15; 19. Then the driver typically enters into what is referred to as a "leased driver" arrangement with a motor carrier. *Id.* The leased driver operates for a motor carrier under that motor carrier's interstate operating authority granted by the U.S. Department of Transportation.

It is common for a truck driver who starts out as an employee, after several

Referred to as "independent owner-operators," these drivers assume business responsibilities and regulatory obligations that employee drivers do not have. *Id*. On the other hand, they have significantly greater independence and control over their own lives and businesses.

An independent owner-operator does not need to live near the motor carrier with whom he is contracted. *Id.* at ¶¶ 16-17. Independent owner-operators transport freight throughout the United States, including California, and are an extremely important component of the interstate motor carrier industry. *Id.* Unlike employee drivers, owner-operators have the ability to set their own schedules, choose the freight they want to transport, select their own routes in delivering that freight, purchase equipment that best serves their business needs, choose where and how that equipment is maintained, and make numerous other decisions that affect the success of their business. *Id.* at ¶ 20.

Prior to California's enactment of the ABC test, as codified by AB-5, independent owner-operators were free to operate as independent contractors everywhere in the country. If AB-5 is enforced, California will essentially eliminate owner-operators from the state. *Id.* at ¶ 32. AB-5 presumes that workers, including independent owner-operators, are employees and makes it difficult to

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overcome that presumption. In particular, Prong B of the ABC test will make it impossible for independent owner-operators to work as independent contractors in California because the very nature of the service provided to motor carriers is within "the usual course of the hiring entity's business." Cal. Lab. Code § 2775(b)(1)(B). *Id.* at ¶¶ 33-34.

Because AB-5 is not limited on its face to independent owner-operators or small-business motor carriers that are based in California or those who conduct most of their business in California, many independent owner-operators across the nation are concerned that they will lose all their business that requires them to travel to California. *Id.* at ¶ 35. Indeed, a plain reading of the ABC test appears to exclude independent owner-operators throughout the United States from hauling freight from, to, or through California. *Id.* at 36. Thus, the ABC test could threaten the very existence of independent owner-operators and small-business motor carriers that rely on independent owner-operators far beyond California's borders. *Id.* at ¶ 37.

AB-5 presents independent owner-operators with an intolerable choice: cease working in California, abandon their businesses, or fundamentally change the way in which they operate at significant cost. Even the very threat of AB-5 raises the prospect that independent owner-operators will be unable to work in California, which will likely deter some individuals from becoming independent owner-operators at all and deter existing independent owner-operators from investing in additional equipment. *Id.* at ¶ 41. Although worker misclassification is a problem in the trucking industry that can lead to the abuse of drivers and the degradation of their working conditions, AB-5 does not address that problem. Instead, its impact is to irrationally eliminate a critical segment of the motor carrier industry –the independent owner-operator. *Id.* at ¶ 42.

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#### III. ARGUMENT

### A. OOIDA has standing to bring this litigation.

In its January 16, 2020, Order Granting Preliminary Injunction, this Court stated:

"One of the essential elements of a legal case or controversy is that the plaintiff have standing to sue." *Trump v. Hawaii*, 138 S.Ct. 2392, 2416 (2018). To demonstrate Article III standing, a plaintiff must show a "concrete and particularized" injury that is "fairly traceable" to the defendant's conduct and "that is likely to be redressed by a favorable decision." *Spokeo, Inc. v. Robins*, 136 S.Ct. 1540, 1547-48 (2016). "At least one plaintiff must have standing to seek each form of relief requested, and that party bears the burden of establishing the elements of standing with the manner and degree of evidence required at the successive stages of the litigation." *City & Cty. of San Francisco v. U.S. Dept. of Homeland Security*, 944 F.3d 773, 786-87 (9th Cir. 2019) (internal quotation marks and citations omitted).

ECF No. 89 at pp. 5-6. First, to establish standing at this preliminary stage of these proceedings, OOIDA may rely on the allegations in its Complaint and the testamentary evidence submitted in support of its motion for preliminary injunction to meet this burden. *See City & Cty. of San Francisco*, 944 F.3d at 787.

Second, OOIDA has satisfied the imminent injury requirement by the statements in the declarations in support of its motion that its members face the choice of either implementing significant, costly compliance measures or—for motor carriers—risking criminal and civil prosecution. *See, e.g.,* Second Spencer Declaration at ¶¶ 18-39 (Second Spencer Dec.). *See also* Declaration of Albert Hemerson in Support of Motion for Preliminary Injunction, (Hemerson Dec.) at ¶¶ 12-16; Declaration of Mark McElroy in Support of Motion for Preliminary Injunction, (McElroy Dec.) at ¶¶ 11-16; Declaration of Stacy R. Williams in Support of Motion for Preliminary Injunction, (Williams Dec.) at ¶¶ 12-16. *See* 

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*also* Cal. Unemp. Ins. Code § 2117; Cal. Labor Code § 1199.5; Cal. Labor Code § 226.6 and 226.8.

Finally, OOIDA "need only establish a risk or threat of injury to satisfy the actual injury requirement." *City & Cty. of San Francisco*, 944 F.3d at 787 (quoting *Harris v. Bd. of Supervisors*, 366 F.3d 754, 762 (9th Cir. 2004) (emphasis in original)). OOIDA has accomplished that here in its testamentary evidence that many of its motor carrier members contract with independent-contractor drivers, who can no longer be classified as independent contractors under the ABC test. *See* Second Spencer Dec. at ¶¶ 35-39. OOIDA has satisfied its burden to demonstrate that its owner-operator members are at risk or threat of injury sufficient to satisfy the Article III standing requirement by its submission of the declarations of its members, Mr. Hemerson, Mr. McElroy, and Mr. Williams, each of whom has already or will soon suffer significant economic injury if AB-5 takes effect. *See* Hemerson Dec. at ¶15; McElroy Dec. at ¶15; Williams Dec. at ¶15.

## **B.** OOIDA meets the standard for a preliminary injunction.

Parties seeking a preliminary injunction must demonstrate: "(1) that he is likely to succeed on the merits; (2) that he is likely to suffer irreparable harm in the absence of preliminary relief; (3) that the balance of equities tips in his favor; and (4) that an injunction is in the public interest." *Rhode v. Becerra*, 445 F. Supp. 3d 902, 928 (S.D. Cal. 2020). The Ninth Circuit also recognizes an alternative of this standard, which allows a court to enter an injunction even where there are "serious questions" as to the likelihood of success on the merits. *See Zest Anchors, LLC v. Geryon Ventures, LLC*, \_\_ F. Supp. 3d. \_\_, No. 22-CV-230 TWR (NLS), 2022 WL 2811646, at \*7 (S.D. Cal. July 18, 2022) (quoting *Ramos v. Wolf*, 975 F.3d 872, 887-88 (9th Cir. 2020)). Under this "sliding scale" variant, motions with "serious questions" as to the merits can still warrant an injunction if "the balance of hardships tips sharply in the plaintiff's favor and the other two factors are satisfied." *See id*.

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1. The court has already resolved that (1) the likelihood of irreparable harm, (2) that the balance of equities favors truckers against the state, and (3) that an injunction is in the public interest.

Below, OOIDA establishes a likelihood of success on the merits of its dormant Commerce Clause claim, that OOIDA's members will suffer substantial irreparable harm in the absence of an injunction, that the balance of equities weighs in favor of the truckers, and that an injunction is in the public interest. But for the last three of these factors, which were not the subject of the Ninth Circuit's decision in this case, this Court's prior determinations are the law of the case.

"The law of the case doctrine generally prohibits a court from considering an issue that has already been decided by that same court or a higher court in the same case." Hall v. City of Los Angeles, 697 F.3d 1059, 1067 (9th Cir. 2012). The doctrine serves the "principle that in order to maintain consistency during the course of a single lawsuit, reconsideration of legal questions previously decided should be avoided." United States v. Houser, 804 F.2d 565, 567 (9th Cir. 1986). "A court [has] discretion to depart from the law of the case where: (1) the first decision was clearly erroneous; (2) an intervening change in the law has occurred; (3) the evidence on remand is substantially different; (4) other changed circumstances exist; or (5) a manifest injustice would otherwise result." United States v. Alexander, 106 F.3d 874, 876 (9th Cir. 1997). "Failure to apply the doctrine of the law of the case absent one of the requisite conditions constitutes an abuse of discretion." Id.

This Court's prior determinations in this case, that (1) impacted truckers are likely to suffer irreparable harm in the absence of preliminary relief, (2) that the balance of equities tips in favor of the truckers and against the State, and (3) that an injunction is in the public interest, were not disturbed by the Ninth Circuit and should remain the law of the case. There has been no intervening change in law or

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other material circumstances, and the evidence of harm before the Court explained herein is cumulative.

### 2. OOIDA is likely to succeed on its Commerce Clause claim.

The Commerce Clause gives Congress the authority to regulate commerce between the states. U.S. Const. art. I, § 8, cl. 3. This grant of authority implies a restriction on states' authority to interrupt—by discriminating against or imposing improper burdens on—interstate commerce. See, e.g., South Dakota v. Wayfair, *Inc.*, 138 S. Ct. 2080, 2089-90 (June 21, 2018). Giving Congress the authority over economic relations between the states "reflects a central concern of the Framers that was an immediate reason for calling the Constitutional Convention: the conviction that in order to succeed, the new Union would have to avoid the tendencies toward economic Balkanization that had plagued relations among the Colonies and later among the States under the Articles of Confederation." *Id.* at 2089 (quoting *Hughes* v. Oklahoma, 441 U.S. 322, 325-26 (1979)). Courts analyze Commerce Clause challenges to state conduct according to the type of activity at issue, applying one of three standards: (1) Pike<sup>2</sup> balancing for state regulatory laws; (2) Evansville<sup>3</sup> for state user fees; or (3) Complete Auto<sup>4</sup> for state taxation. See Wayfair, 138 S. Ct. at 2091 (noting Pike standard and applying Complete Auto to state sales tax); W. Oil & Gas Ass'n v. Cory, 726 F.2d 1340, 1344 (9th Cir. 1984), aff'd, 471 U.S. 81 (1985) (applying *Evansville* to local user fee).

AB-5, a state regulatory enactment, must satisfy the *Pike* standard, which invalidates a state law that does not discriminate on its face but imposes burdens on interstate commerce that clearly exceed the law's putative local benefits. *See* 

INJUNCTION

<sup>&</sup>lt;sup>2</sup> Pike v. Bruce Church, Inc., 397 U.S. 137 (1970).

<sup>&</sup>lt;sup>3</sup> Evansville-Vanderburgh Airport Auth. Dist. v. Delta Airlines, Inc., 405 U.S. 707 (1972), superseded by statute on other grounds, Nw. Airlines, Inc. v. County of Kent, 510 U.S. 355 (1994).

<sup>&</sup>lt;sup>4</sup> Complete Auto Transit, Inc. v. Brady, 430 U.S. 274 (1977).

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Union P. R. Co. v. Cal. Pub. Utilities Comm'n, 346 F.3d 851, 872 (9th Cir. 2003) (quoting Pike, 397 U.S. at 142).

a. The public benefit to California enforcing AB-5 against truckers operating in interstate commerce is insubstantial.

Pike requires a careful examination of the benefits resulting from the state action at issue. See, e.g., Pike, 397 U.S. at 143-44. Merely determining whether a local interest or benefit is legitimate does not answer the question; indeed, the Pike Court recognized that the interests advanced by Arizona's rules were "surely legitimate" before overturning them. See id.; see also Union Pacific, 346 F.3d at 871 (overturning railroad configuration rules despite claimed railway safety benefit).

Here, the state presumably has an interest in ensuring that workers are not misclassified as independent contractors and instead enjoy the protections of California's employment laws. OOIDA is aware that there are circumstances in the trucking industry where such protections should be applied. First Spencer Dec. (ECF No. 122-3) at ¶ 42. But OOIDA is not aware of any description of how AB-5 is materially better at serving this purpose than the *Borello* classification test that would take its place if the Defendants were enjoined, temporarily or permanently, from applying AB-5 to the interstate trucking industry. OOIDA is not aware of any instance when the application of *Borello* has failed to address misclassification problems that may be found in the trucking industry. From the experience of declarant owner-operators Mr. Williams and Mr. McElroy, there is evidence that the effects of AB-5 on owner-operators will not necessarily be to bring them into the employee fold. McElroy Dec. at ¶ 13; Williams Dec. at ¶ 16. Therefore, to the extent there might be a public benefit to California in enforcing AB-5 in the trucking industry, that benefit may flow only from some of the parties to whom AB-5 will apply.

# b. The public benefit of AB-5 to California is even lower when applied to out-of-state truckers.

With respect to workers whose principal place of work is not California, AB-5's purported local benefits fall even farther short of the extraordinary burdens the law would impose on interstate commerce. Critically, any benefit flowing to California cannot be analyzed without considering geography. As two recent Supreme Court of California cases make clear, California's interest in applying its labor rules wanes with increased distance from the state's borders. *See Ward v. United Airlines, Inc.*, 9 Cal.5th 732 (2020); *Oman v. Delta Air Lines, Inc.*, 9 Cal.5th 762 (2020). In these two cases, the Supreme Court of California examined labor rules to determine whether they covered airline workers who were not based in and did not do a majority of their work in California. In both cases, the court held that the California rules, which did not expressly limit their geographic reach, covered only workers whose principal place of work is California—that is, workers who performed a majority of their work in California or, for workers who did not perform a majority of their work in any one state, workers based in California. *See Ward*, 9 Cal.5th at 755-56; *Oman*, 9 Cal.5th at 773.

Those cases, although they did not involve Commerce Clause challenges, reveal much about the reach of the state's interests in the field of labor regulation. First, the court recognized the presumption against extraterritoriality—legislatures are presumed to legislate within their borders. *See Ward*, 9 Cal.5th at 749. But that does not fully answer the question of a labor law's reach, because "many employment relationships and transactions will have elements of both" extraterritoriality and intraterroriality. *See id.* at 752. Thus, the court must look to the statutory scheme and the challenged law's place therein. In *Ward*, the wage rule at issue contained "no language specifying its intended geographic scope." *Id.* The court thus inferred from the law's purpose of "ensur[ing] workers are correctly and adequately compensated for their work," that the geographic reach should be

determined by the location of the work. *Id.* at 753. Similarly, the *Oman* court recognized that legislation "requires some degree of connection between the subject matter of the statutory claim and the State of California." *Oman*, 9 Cal.5th at 773.

The "connection" for those wage laws was the worker's principal place of work (measured either by time spent working in California or where a worker is based). This analysis demonstrates that California has minimal, if any, interest in the various rights and obligations of workers who do not spend a majority of their time working in California and are based outside the state. Moreover, to the extent that California does have an interest in regulating those out-of-state workers, pre-AB-5 law adequately protected that interest. *See, e.g.*, OOIDA's Complaint [ECF No. 122-2] at ¶ 10 ("[U]nder the *Borello* test, the State found in the worker's favor in 97% of cases.").

In short, California holds only a minimal, if any, interest in applying AB-5 to out-of-state workers. Under the *Pike* analysis, the benefits to California from the imposition of AB-5 to motor carriers contracting with drivers based outside of California do not come close to justifying the burden AB-5 would impose on those parties.

c. The burden of AB-5 on motor carriers and owner-operators operating in interstate commerce exceeds the putative benefit of the law to the state.

AB-5 will impose significant burdens on the trucking industry operating in interstate commerce. Applying AB-5 to the motor carrier industry means that carriers will no longer be able to use independent owner-operators in California, ending a business model that has long served as the lifeblood of the industry. *See, e.g.*, Order Granting Preliminary Injunction [ECF No. 89] at 13-15 (collecting) cases and noting that ABC test likely prevents carriers from using independent drivers); *id.* at 14 n.9 (noting that during the Court's hearing on Plaintiffs' preliminary injunction request, Defendants could not provide an example of how a

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motor carrier could contract with an owner-operator as an independent contractor rather than employee); *see also* First Spencer Dec. (ECF No. 122-3) at ¶¶ 13, 23, 30.

Thus, those carriers who currently use independent owner-operators will be required to choose one of three extremely disruptive options: (1) cease operating in California and ignore one of the world's largest markets; (2) change their business model for all of their operations that work at least in part in California to comport with AB-5; or (3) use independent owner-operators for their non-California loads and employee drivers for their California loads. The adverse effects of all three options are plain. Should a carrier wish to continue serving the California market, it must incur the substantial costs associated with using employee drivers. *See* Second Spencer Dec. at ¶¶ 35-39.

Independent owner-operators face similar unsatisfactory options: (1) stop driving in California; (2) give up their independent status; and (3) for California residents, move out of the state altogether. *See* Hemerson Dec. at ¶¶ 12-16; McElroy Dec. at ¶¶ 11-16; Williams Dec. at ¶¶ 11-16. Indeed, Mr. Williams has already relocated to Arizona based on the alternatives presented to him by his employer. *Id.* at ¶¶ 11-12.

Intervenor OOIDA is likely to succeed on its dormant Commerce Clause claim under the *Pike* standard because the certain burdens that AB-5 would impose on motor carriers and owner-operator drivers operating in interstate commerce on California's roads would exceed the public benefits to California which will come from only some of the universe of entities falling under AB-5. Motor carriers and independent owner-operators will suffer irreparable harm if AB-5 applies to them.

This Court already determined that AB-5 causes irreparable harm to motor carriers by forcing them to change their business model completely or stop serving the California market. *See* Order Granting Preliminary Injunction [ECF No. 89] at 21. The Ninth Circuit did not disturb this finding on appeal, and it remains the law

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of the case. *See Houser*, 804 F.2d at 567. There have been no factual or legal changes in the interim that would support a different conclusion now. Motor carriers and owner-operators face substantial harm absent injunctive relief.

# a. Motor carriers will be forced to choose between changing their business model or leaving California.

As was the case for Plaintiffs, motor carriers whose principal place of business is not California will suffer significant irreparable harm if Defendants are permitted to enforce AB-5 against them. *See* Order Granting Preliminary Injunction [ECF No. 89] at 20-21. These carriers will be required to change their business models and incur significant administrative and other costs or stop working in California. *See* Order Granting Preliminary Injunction [ECF No. 89] at 13-15 (collecting cases and noting that the ABC test likely prevents carriers from using independent drivers). These changes will likely alter these motor carriers' businesses permanently. They "are being put to a kind of Hobson's choice": continually violate the law and face potential liability or violate the law once to serve as test case and completely alter their business during the pendency of litigation to avoid further violations. *Am. Trucking Ass'ns, Inc. v. City of Los Angeles*, 559 F.3d 1046, 1057 (9th Cir. 2009) (quoting *Morales v. Trans World Airlines, Inc.*, 504 U.S. 374 (1992)).

Like Plaintiffs before, and the carriers in *American Trucking*, motor carriers whose principal place of work is not California face a similar "Hobson's choice" without an injunction: continually violate AB-5 and risk significant liability, entirely change their businesses to comply with the law, or give up business that takes their drivers into California.

Intervenor-Plaintiff has demonstrated that these motor carriers will suffer irreparable harm without an injunction during the pendency of this litigation.

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b. Owner-operator truckers operating in interstate commerce will face irreparable harm under AB-5's enforcement.

Many independent owner-operators face a similar dilemma: become employees of motor carriers or get out of California. Independent owner-operators will not be engaged by motor carriers to do business in California, and the drivers will permanently lose that business. *See* Hemerson Dec., ¶¶ 12-16; McElroy Dec., ¶¶ 11-16; Williams Dec., ¶¶ 12-16. Alternatively, they will have to give up their independence and become employee drivers who are answerable to an employer. *Id.* Intervenor-Plaintiff has demonstrated that these motor carriers will suffer irreparable harm without an injunction during the pendency of this litigation. *See Id.* The equities and the public interest favor an injunction, as the state can employ existing classification standards and trucking companies can continue supporting the economy without interruption.

Just as motor carriers face significant hardships if AB-5 is enforced against them, owner-operators will face devastating injury as well, including the loss of their investment in their business, loss of income, and loss of independence. Worst of all, they will lose the sense of control and safety they maintain by conducting or overseeing any repairs to their trucks. *See* Hemerson Dec., ¶¶ 12-16; McElroy Dec., ¶¶ 11-16; Williams Dec., ¶¶ 12-16.

3. The balance of equities favors a preliminary injunction to protect truckers operating in interstate commerce for the remainder of this litigation.

The trucking industry's interest in avoiding irreparable damage favor an injunction even were the harm to the public's interests significant. But Defendants do not face such harm here. Indeed, although proper worker classification is an important public interest, Defendants have the means to enforce proper classification against motor carriers without AB-5's new test. The *Borello* standard, which guided worker classification before AB-5, would apply. *See* Cal. Labor Code § 2750.3(a)(3). Defendants have successfully employed this standard

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to enforce labor rules in the motor carrier industry. *See, e.g.*, OOIDA Complaint [ECF No. 122-2] ¶ 10. Finally, the proposed injunction would not preempt the state from enforcing AB-5 against the *intrastate* operations of motor carriers and owner-operators who operate solely within the borders of California.

This Court reached this conclusion concerning irreparable harm in consideration of the earlier preliminary injunction based on the Federal Aviation Administration Authorization Act ("FAAAA") preemption, though completely independent of the FAAAA issues: "the hardships faced by Plaintiffs significantly outweigh those faced by Defendants." *See* Order Granting Preliminary Injunction [ECF No. 89] at 21. The same paradigm applies here under the Commerce Clause with respect to motor carriers operating in interstate commerce who work some of the time in California.

### 4. The public interest tips in favor of an injunction.

"The public interest tips sharply" in favor of an injunction here. *See* Order Granting Preliminary Injunction [ECF No. 89] at 22. While Defendants have an important interest in properly classifying workers, that interest must be balanced against the harm to the transportation industry and supply chain that will follow from an entire segment of the trucking industry being required to change its business model or cease servicing the California market during the pendency of this litigation.

### IV. CONCLUSION

Absent an injunction, AB-5 will impact interstate trucking operations nationwide, causing carriers throughout the U.S. to reevaluate their ability to serve the country's most important shipping market. Thousands of trucking companies will be forced to decide between changing their business model or ceasing work in California altogether. The harm resulting from these decisions will be irreparable for many, and will have a negative impact on supply chains. Enjoining enforcement of AB-5 against those truckers lacking a significant connection to

California pending final resolution of this case is a crucial step in safeguarding the 1 2 nation's supply chain and the livelihoods of thousands of small business truckers. 3 For the reasons set forth in this Memorandum of Points and Authorities, the concurrently filed Notice of Motion and Motion, the declarations of Todd Spencer, 4 5 Albert Hemerson, Marc McElroy, and Stacy R. Williams, the pleadings and papers 6 on file in this action, and any further evidence or argument that may be presented at or before the hearing of this Motion, Intervenor OOIDA respectfully requests 7 that the Court should enjoin enforcement of Assembly Bill 5 (codified in Cal. 8 9 Labor Code § 2750.3(a)(1)) against the motor carriers and owner-operator truckers operating in interstate commerce. Alternatively, the Court should enjoin 10 11 enforcement of AB-5 against motor carriers whose owner-operators are based outside of California and whose owner-operators spend less than 50% of their 12 13 work time in California, where the state has minimal, if any, interest in enforcing 14 AB-5. 15 16 DATED: December 7, 2022 Timothy A. Horton The Law Office of Timothy A. Horton 17 By: /s/ Timothy A. Horton Timothy A. Horton 18 Local counsel for Intervenor-Plaintiff 19 Owner-Operator Independent Drivers 20 Association 21 The Cullen Law Firm, PLLC 22 Paul D. Cullen, Jr. (pro hac vice) Charles R. Stinson (pro hac vice) 23 24 Attorneys for Intervenor-Plaintiffs Owner-Operator Independent Drivers 25 Association 26 27 28 - 16 -MEM. ISO MOT. FOR PRELIMINARY

- 2. I am the President of the Owner-Operator Independent Drivers Association, Inc. ("OOIDA"). I have held this position since 2018.
- 3. I have been in the trucking industry since 1974 and worked as an independent owner-operator.
- 4. I have held an executive position in OOIDA, advocating for the rights of truck drivers, since 1981.
- 5. A substantial part of my work and that of my staff is talking to our members on a daily basis about their work and lives, including the challenges they face from motor carriers, brokers, shippers, receivers, and roadside inspectors, and their experiences operating under the laws and regulations that govern everything from how they maintain and operate their vehicles, their health status, when they must rest, and the form of their business agreements and activities. This declaration is based on my personal understanding of the experiences, fears, and beliefs of OOIDA members as to how enforcement of AB-5 will affect independent owner-operators and motor carriers from across the country whose business requires them to drive, at least some of the time, in California.
- 6. OOIDA is a not-for-profit trade association representing the interests of independent owner-operators, small-business motor carriers, and professional drivers.
- 7. OOIDA was founded in 1973 and today has more than 150,000 members based in all fifty states and Canada.
- 8. OOIDA has approximately 6,103 members based in California. An additional 7,050 members reside nearby in Arizona, Nevada, Oregon, and Washington.
- 9. OOIDA members collectively own and operate more than 200,000 individual heavy-duty trucks.
- 10. The overwhelming majority of OOIDA's members are part of the interstate motor carrier industry.

- 12. Small businesses represent nearly half of the total active motor carriers in the United States.
- 13. Independent owner-operator truck drivers who spend at least some time operating in California are the parties whose employment status is at issue under the AB 5 test.
- 14. Declarants and OOIDA members Marc McElroy, Stacy R. Williams, and Albert Hemerson present good examples of owner-operator OOIDA members who are concerned that AB-5 is or will cause the injury by forcing them 1) to give up their business opportunities that puts them on roads in California or 2) to change their business model to become employees to continue to take that business.
- 15. My earlier Declaration in this matter detailed the importance of the owner-operator business model to the trucking industry. *See* Declaration of Todd Spencer in Support of Motion to Intervene (ECF No. 122-3).
- 16. Motor carriers are businesses that have received federal operating authority from the U.S. Department of Transportation to haul freight in interstate commerce. Motor carriers may operate as sole proprietor truck drivers or as a business with multiple trucks owned by the motor carrier and operated by employee truck drivers or owned and operated by independent owner-operator truck drivers. Motor carriers whose drivers spend at least some of their time operating in California are the businesses required to comply with California employment laws, if applicable to their drivers, under AB-5.
- 17. The effect of AB-5 to classify traditional independent owner-operators as employees would cause irreparable harm to both motor carriers and the independent owner-operator truckers they contract with. To avoid costly defense from California prosecution for violating AB-5, both entities would have to either

(1) give up the business they currently have hauling freight to and from California, or (2) bear the enormous expense of changing their business models.

# Owner-operators faced with reclassification as employees would face significant irreparable harm.

18. While the independent owner-operator model has taken different forms over the years, independent owner-operators have been an important component of interstate commerce and the motor carrier industry for decades.

19. There are between 350,000 and 400,000 independent owner-operators on the road across the country today.

20. Typically, truck drivers begin their career as employees, operating trucks owned and provided by their motor carrier. Eventually, after becoming familiar with the trucking business, some employee drivers decide to start their own

businesses as independent owner-operators.

21. To become an independent owner-operator, a driver will typically assume loans to purchase their own truck, and sometimes additional equipment, that can cost hundreds of thousands of dollars.

22. Owner-operators' businesses are often independently incorporated or operate as sole proprietorships.

23. Owner-operators who drive as independent contractors under a motor carrier's DOT operating authority typically enter into exclusive lease agreements with their motor carrier for one-year periods, meaning that the driver is leased to a particular carrier and works only with that carrier. Those agreements can automatically renew or be set for longer durations. Many independent owner-operators work exclusively for the same motor carrier for several years.

24. As truck owners and operators, independent owner-operators assume business responsibilities and regulatory obligations that employee drivers do not have.

- 26. When the independent owner-operator model functions properly, motor carriers comply with the federal Truth-in-Leasing regulations set forth at 49 C.F.R. Part 376, and their drivers have the ability to set their own schedules, choose the freight they want to transport, select their own routes in delivering that freight, purchase equipment that best serves their business needs and personal taste, choose where and how that equipment is maintained, and make numerous other decisions that affect the success of their business.
- 27. Owner-operators build business relationships, routines, and practices that make them successful business owners.
- 28. For owner-operators from around the country who haul loads to, from, and within California as a part of their business, the prospect of being reclassified as employees under AB-5 would cause significant irreparable harm.
- 29. Faced with the prospect of giving up their owner-operator business and becoming employees to continue to haul loads to and from California, most owner-operators would likely choose to give up the business in California instead, foregoing potentially thousands of dollars in annual income.
- 30. Alternatively, to keep hauling loads to California, they would be forced to give up the businesses they have worked to build and become employees instead of business owners. They would have to forgo the opportunity to maximize their income through their own effort and hard work. They would likely have to give up the truck they have invested in, customized, and maintained as their home to serve their work and personal needs. They would give up business relationships they have cultivated to make their business successful. They would give up the discretion they enjoyed setting their own schedules and lose the ability they have as owner-operators

to make their own decisions about their operations that gave them a sense of control over their own success.

- 31. We have heard from our owner-operator members that their motor carriers have begun to impose requirements upon their owner-operators that they apparently intend to help those motor carriers avoid having to use employee drivers. Declarants Mr. Williams and Mr. McElroy describe such experiences and explain that their businesses have already been affected by AB-5.
- 32. Just as the employee driver position can be the stepping stone to becoming an owner-operator, owner-operators with several years of experience often choose to obtain federal DOT authority to operate as a motor carrier. As a motor carrier, a trucker takes on even more responsibility and greatly expands his or her business opportunities. Being forced to give up an owner-operator business cuts off the driver's career path to wider business opportunities as a motor carrier.
- 33. Employee drivers are assigned the truck they drive (which may not regularly be the same vehicle), told what loads to haul and what routes to take, and are denied all manner of self-determinative decisions and flexibility that they formerly enjoyed and profited from as owner-operators. Owner -operators forced to become employee drivers would lose control of the maintenance of their truck and be forced to rely on the maintenance provided by the motor carrier.
- 34. It would be extremely difficult for an owner-operator, once forced to become an employee driver, to later recreate their previous business as an owner-operator.

# Motor Carriers faced with the requirement to reclassify their owner-operator drivers as employees under AB-5 would face significant irreparable harm.

35. For motor carriers that contract with owner-operators and for whom a part of their business is hauling loads into or out of California, they too are likely to give up many dollars in freight hauling work to and from California rather than bear the expense of changing their business model to use employee truck drivers.

- 36. Motor carriers forced to switch to an employee model would be required to purchase the trucks to be driven by their employees (up to \$200,000 per vehicle), take on the costs of maintaining and repairing that equipment, hire human resource professionals to ensure their compliance with California's employment laws, and either convince their owner-operators to become employee drivers (which is highly unlikely to occur) or recruit all new drivers to serve their existing customers (a difficult task).
- 37. Relying on independent owner-operators rather than employee drivers allows small-business motor carriers to adjust to market conditions, bid for and accept opportunities to haul specialized freight, and manage costs to strategically grow their businesses over time. Motor carriers who must begin to use employee drivers would lose this flexibility in their businesses and, therefore, lose that business.
- 38. AB-5 would impose harm to the businesses of OOIDA's independent owner-operator and small-business motor carrier members from which they would not easily be able to recover.
- 39. Failure to comply with AB-5 while hauling freight in interstate commerce on California's road would subject motor carriers to civil and criminal prosecutions.

I declare under penalty of perjury under the laws of the United States that the foregoing is true and correct.

Executed this 7th day of December 2022, at Grain Valley, Missouri.

Todd Spencer

1 2 3 4 5 6 7 8 9 10 11 12	Timothy A. Horton (S.B.N. 205414) THE LAW OFFICE OF TIMOTHY A. 600 W. Broadway, Suite 700 San Diego, CA 92101 Telephone: (619) 272-7017 timhorton@timhortonlaw.com  Paul D. Cullen, Jr. (pro hac vice) pxc@cullenlaw.com Charles R. Stinson (pro hac vice) crs@cullenlaw.com THE CULLEN LAW FIRM, PLLC 1101 30th Street, NW, Suite 300 Washington, DC 20007 Telephone: (202) 944-8600  Attorneys for Intervenor-Plaintiff Owner-Operator Independent Drivers A	ssociation			
13	UNITED STATES DISTRICT COURT				
14	SOUTHERN DISTRICT OF CALIFORNIA				
15 16	CALIFORNIA TRUCKING ASSOCIATION et al.,	Case No. 3:18-CV-02458-BEN-DEB			
	Plaintiffs,				
17 18 19	OWNER-OPERATOR INDEPENDENT DRIVERS ASSOCIATION,	DECLARATION OF MARC MCELROY IN SUPPORT OF INTERVENOR-PLAINTIFF OOIDA'S MOTION FOR PRELIMINARY INJUNCTION  Judge: Hon. Roger T. Benitez Date: April 10, 2023 Time: 10:30 a.m. Courtroom: 5A			
	Intervenor- Plaintiff,				
20	V.				
<ul><li>21</li><li>22</li></ul>	ATTORNEY GENERAL ROB BONTA, et al.,				
23	_ = = = = = = = = = = = = = = = = = = =				
24	Defendants.				
25					
26	I, Marc McElroy, do hereby declare:				
27	1. I am over the age of eighteen years and am competent to testify as to				
28	all the facts and subjects set forth in this declaration.				
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- 2. The facts set forth herein are known to me and based on my own personal knowledge.
- 3. I am a California resident. I have been a truck driver for approximately 35 years. I have never applied for nor been on unemployment. I have never applied for nor been on disability. I have been a taxpayer for all that time.
- 4. I have been a member of the Owner-Operators Independent Drivers Association for many years and have been a lifetime member for approximately four years.
  - 5. I started my career as an employee driver.
- 6. After gaining experience as an employee driver, I determined that it was time to take the next step in my career. Beginning in 1998, via a lease-purchase agreement, I purchased my own truck and became an owner-operator. By doing this, I took more control over many aspects of my work and improved my income.
- 7. I obtained my own DOT operating authority to operate as a motor carrier in 2006. I allowed it to lapse, however, after about ten years when I determined that the costs and risks of operating as a motor carrier outweighed the benefits of operating as an owner-operator.
- 8. After giving up my DOT authority, I worked as an owner-operator for PCT Logistics, a company that specializes in shipping wine, for about one year.
- 9. I have been an owner-operator for my current carrier for about four and a half years.
- 10. Although I have hauled loads starting or ending in California, the vast majority of the miles I drive and the time I spend driving are outside of California.
- 11. My current carrier appears to be doing everything in their power to prepare for the impact of AB-5 on their business and on the owner-operators who haul for them. My current carrier has required me to sign an addendum to my contract stating that I will no longer take any loads within, out of, or into California.

- 12. I have recently been required to pick up loads in Nevada and/or Arizona rather than in California. Any driving that I do on California roads to pick up these loads is uncompensated.
- I understand that if AB-5 goes into effect, I will only be able to lawfully 13. provide trucking services out of California as an employee driver or if I reacquire my own operating authority. I do not want to work as an employee driver because it would deprive me of the independence, control, and opportunity for profit that I have enjoyed for years working as an independent owner-operator. I do not want to operate under my own DOT authority, a business model I have already rejected because I believe that the risks outweigh the benefits in my case. Either change would subject me to immediate irreparable harm by ending the owner-operator business that I have successfully built up for many years.
- If AB-5 is enforced, I will suffer immediate, irreparable harm as I will 14. no longer be able to lawfully provide trucking services on California's highways for any motor carrier as an independent owner-operator.
- The loss of the business that takes me onto California's highways is 15. already resulting in financial harm and will result in further financial harm to me because my business opportunities will be fewer. Nevertheless, I am still obligated to incur costs directly related to owning, storing, and maintaining my truck.
- I am 66 years old and have been considering retirement. I live near my 16. family. It makes no sense for me to move outside the state away from my family and home for any period in order to try to preserve my work that I perform, part of the time, in California.

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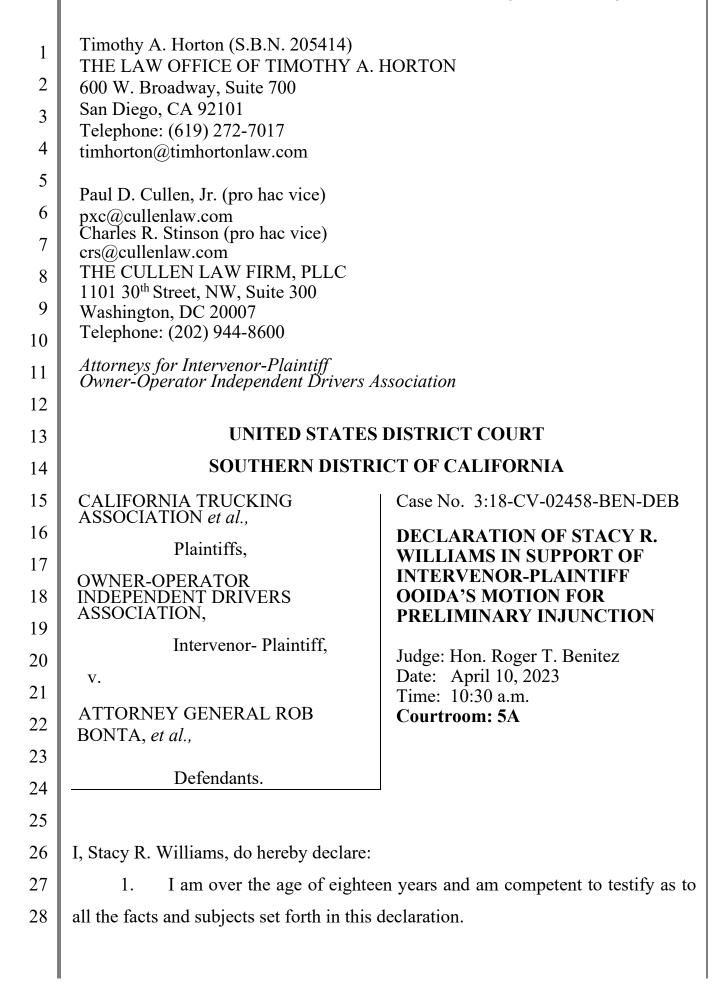
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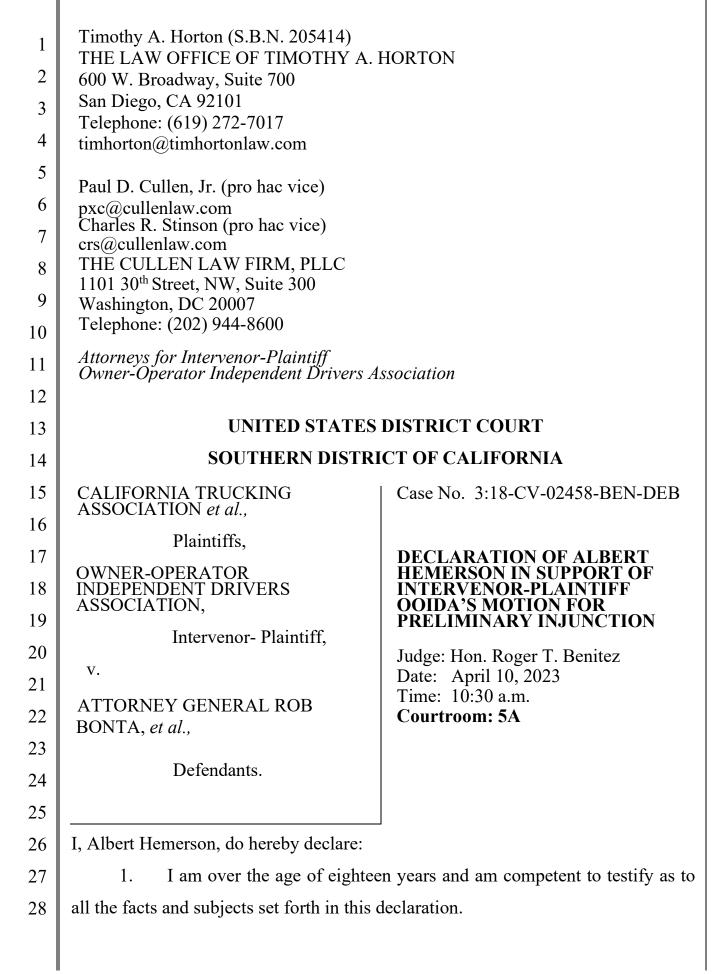


- 2. The facts set forth herein are known to me and based on my own personal knowledge.
- 3. I am a member of the Owner-Operator Independent Drivers Association, Inc. ("OOIDA") and have been for approximately two years.
- 4. I am a veteran of the United States Navy, in which I served for 24 years. I retired as a Chief Petty Officer.
- 5. In 2007, I started my career as a truck driver by leasing and then purchasing my own truck and becoming an independent owner-operator.
- 6. I am currently an owner-operator for Landstar and have been operating for them since 2016.
- 7. I was an employee driver for three years, from 2013 through most of 2016. Otherwise, all my work as a truck driver has been as an owner-operator. This was a personal decision based on the independence and the potential for greater income that I would enjoy as an owner-operator rather than an employee.
- 8. Additional reasons for choosing to work as an owner-operator are that, because I am my own boss, I choose which loads to haul, I choose the days and times I am available (within the Hours-of-Service regulations), and I choose where and when I drive my truck.
- 9. I also select my own insurance at the best price and coverage level to protect my business. I choose where I buy fuel, allowing me to control my costs better.
- 10. My wife passed away on October 23, 2022. Because I am an owner-operator rather than an employee, I was able to take the necessary time off to bury my wife and settle her affairs without hauling loads for a sufficient time to weather this personal storm. I would not have had the discretion to take this time off had I been an employee driver.

- 11. I am based in Yuma, Arizona since September 2022. I largely haul Rheem water heaters out of Calexico, CA to destinations all over the country and into Canada. I spend far less than 50% of my working time in California.
- 12. Prior to September 2022, I was based in California. In the face of the law known as "AB-5," my motocarrier presented me with the following three choices: (1) to obtain my own DOT authority; (2) to not haul freight out of California; or (3) to move out of California. Given these choices, I relocated to Yuma, AZ. My motor carrier does not hire employee truck drivers.
- 13. I understand that if AB-5 goes into effect, I may only be able to lawfully provide trucking service into, out of, and within California as an employee driver.
- 14. If AB-5 goes into effect, I will suffer immediate, irreparable harm as I believe I will no longer be able to lawfully provide trucking services on California's highways for Landstar or other motor carriers as an independent owner-operator as I have done for decades.
- 15. The loss of the business that takes me onto California's highways will also result in immediate financial harm to me because I will be forced to find a motor carrier who does not need me to haul on California's highways. In the meantime, despite no income, I would be obligated to continue incurring costs directly related to owning, storing, and maintaining my truck.
- 16. I will also suffer immediate, irreparable harm in that if I would like to continue driving in California, I must do so as an employee driver only. I do not want to work as an employee driver because it would deprive me of the independence, control, and opportunity for profit that I have enjoyed for years working as an independent owner-operator. But most significantly, becoming an employee driver would require me to abandon the small business that I have worked hard for years to make into a profitable enterprise.

Provided by: The Cullen Law Firm, PLLC, www.cullenlaw.com info@cullenlaw.com

I declare under penalty of perjury, under the laws of the United States and the State of Arizona, that the foregoing is true and correct and that this declaration was executed on this 7th day of December 2022. s/Stacy R. Williams Stacy R. Williams DECLARATION OF STACY R. WILLIAMS - 3 -Case No. 3:18-cv-02458-BEN-DEB



- 2. The facts set forth herein are known to me and based on my own personal knowledge.
- 3. I am an Iowa native and live with my wife of 39 years, Kimberly Hemerson, in Ankeny, IA. My wife rides with me on my hauls and does the paperwork and bookkeeping for the business.
- 4. I am a member of the Owner-Operator Independent Drivers Association, Inc. ("OOIDA") and have been a Lifetime Member since 2010.
- 5. I started my career as a truck driver in 1975. Throughout my career, I have been an independent owner-operator leased to a motor carrier. During my 48 years as a truck driver, I have driven more than 6,000,000 miles without a single accident.
- 6. I am currently an owner-operator for C&A Transportation & Logistics, Inc. in Ankeny, IA, and have been operating for them since earlier in 2022. Prior to this position, I operated for 18 years as an owner-operator for Concorde Refrigerated, Inc., based in Des Moines, IA.
- 7. I haul refrigerated loads, typically meat from Iowa into California and refrigerated produce from California back to Iowa. Consequently, I spend approximately 10-12% of my driving time in California.
- 8. I choose to work as an owner-operator because the business model allows me more independence and flexibility than I would have as an employee driver. For example, I determine what equipment I drive and how I drive it (in part, to achieve maximum fuel efficiency).
- 9. Moreover, I receive better compensation than I would as an employee driver, and I am building equity in my business as I pay off my equipment. I enjoy owning my own business. I drive a 2022 Volvo BNL 860 truck. I have immense pride in ownership of my equipment, and I maintain it in near-perfect condition, which maintains the truck's resale value and increases its safety.

and I choose where and when I drive my truck.

responsibility and more risk, which I choose not to do.

independent owner-operator, as I have done for decades.

Additionally, since I am my own boss, I choose which loads to haul, I

I also select my own insurance at the best price and coverage level to

I understand that if AB-5 goes into effect, I may only be able to lawfully

I have chosen not to obtain my own DOT authority to become a motor

If AB-5 goes into effect, I will suffer immediate, irreparable harm as I

The loss of the business that takes me onto California's highways will

I will also suffer immediate, irreparable harm if I must work as an

choose the days and times I am available (within the Hours-of-Service regulations),

protect my business. I choose where I buy fuel, allowing me to control my costs

provide trucking service into, out of, and within California by obtaining my own

DOT authority or as an employee driver, which I choose not to be for reasons already

carrier because the added expenses outweigh the revenue I derive from hauling to

California. In addition, with my own DOT authority, I would be taking on both more

believe I will no longer be able to lawfully provide trucking services on California's

highways for C&A Transportation & Logistics, Inc. or any other motor carrier as an

also result in immediate financial harm to me because I will be forced to find a motor

carrier who does not need me to haul on California's highways, and in the meantime,

despite no income, I would be obligated to continue incurring costs directly related

to owning, storing, and maintaining my truck while I am looking for a new motor

employee driver to continue driving to and from California. I do not want to work

as an employee driver because it would deprive me of the independence, control,

and opportunity for profit that I have enjoyed for 48 years working as an independent

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- DECLARATION OF ALBERT HEMERSON
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